



MANAGER LEVELS



MANAGER LEVELS ARE OBTAINED BY TOTAL HIERARCHY IP VOLUME



\$20,000,000 IP A MONTH



MUST MAINTAIN \$3,000,000 IP OUTSIDE OF YOUR TOP LEG



\$15,000,000 IP A MONTH



MUST MAINTAIN \$2,000,000 IP OUTSIDE OF YOUR TOP LEG



\$10,000,000 IP A MONTH



MUST MAINTAIN \$1,750,000 IP OUTSIDE OF YOUR TOP LEG



\$7,000,000 IP A MONTH



MUST MAINTAIN \$1,500,000 IP OUTSIDE OF YOUR TOP LEG



\$6,000,000 IP A MONTH



MUST MAINTAIN \$1,000,000 IP OUTSIDE OF YOUR TOP LEG



\$5,000,000 IP A MONTH



MUST MAINTAIN \$750,000 IP OUTSIDE OF YOUR TOP LEG



\$4,000,000 IP A MONTH



MUST MAINTAIN \$500,000 IP OUTSIDE OF YOUR TOP LEG

MANAGER LEVELS ARE OBTAINED BY TOTAL HIERARCHY IP VOLUME



\$3,000,000 IP A MONTH



MUST MAINTAIN \$450,000 IP OUTSIDE OF YOUR TOP LEG



\$2,000,000 IP A MONTH



MUST MAINTAIN \$350,000 IP OUTSIDE OF YOUR TOP LEG



\$1,000,000 IP A MONTH



MUST MAINTAIN \$250,000 IP OUTSIDE OF YOUR TOP LEG



\$500,000 IP A MONTH



MUST MAINTAIN \$150,000 IP OUTSIDE OF YOUR TOP LEG



\$300,000 IP A MONTH



MUST MAINTAIN \$100,000 IP OUTSIDE OF YOUR TOP LEG



\$150,000 IP A MONTH



MUST MAINTAIN \$50,000 IP OUTSIDE OF YOUR TOP LEG



\$100,000 IP A MONTH



\$25,000 MAX PERSONAL PRODUCTION CREDIT AT SSM AND ABOVE

AT SSM, FFL WILL CREATE A LOGO FOR YOUR AGENCY BASED ON THE NAME AND DESIGN OF YOUR CHOICE



\$50,000 IP A MONTH



\$10,000 MAX PERSONAL PRODUCTION CREDIT AT THE SM LEVEL ONLY